The Impact of Currency Devaluation on Agricultural Output Mix and Relative Prices in Developing Countries

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Abstract_

تأثير تخفيض قيمة العملة على تركيبة الناتج الزراعي وعلى الأسعار النسبية في الدول النامية

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يعتبر تخفيض سعر العملة من العناصر الأساسية لبرنامج الإصلاح الاقتصادي الذي يقترحه صندوق النقد الدولي على غالبية الدول النامية التي تطلب مساعدته. هذه الدول تكون عادة «متلقية» للأسعار من الأسواق العالمية، أي تعتبر أسعار صادراتها من قبيل المعطيات. وهي تعاني أصلاً من خلل في اقتصادياتها، يتمثل في اختلال جانبي العرض والطلب في مختلف القطاعات. وتقوم هذه الدراسة ببحث أثر تخفيض سعر العملة على توزيع الناتج الزراعي بين الصادرات والاستهلاك المحلي، وأيضاً أثره على مستويات الأسعار، وذلك بالنسبة لمجموعتي الدول: المتلقية للسعر، و «المحددة» له في الأسواق العالمية. ولهذا الغرض استخدم نموذج بياني أي تحليل بياني يمثل اقتصاداً مفتوحاً يتكون من ثلاثة قطاعات: قطاع الاستهلاك المحلي، وقطاع الصادرات والواردات، والقطاع المالي. وتوصلت الدراسة إلى أن الدول النامية، وهي دول متلقية للسعر، عندما تُخفض من قيمة عملتها كاحد متطلبات سياسة الإصلاح الاقتصادي، فإن هذا يؤدي إلى زيادة الصادرات من المنتجات

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الزراعية بالنسبة إلى الاستهلاك المحلي، ولكن هذا يكون على حساب انخفاض الدخل الحقيقي، وارتفاع الأسعار، ومزيد من التخفيض لسعر عملتها. وحتى إذا ما قامت هذه الدول بتطبيق سياسات انكماشية إلى جانب سياسات تخفيض العملة، فإن هذا قد يقلل بعض الشيء من الآثار التضخمية للبرنامج ولكن مستويات الأسعار تظل مرتفعة بالمقارنة بمجموعة الدول التي تعتبر محددة لأسعار سلعها في الأسواق العالمية.

1. Introduction:

Domestic currency devaluation is a common component in the IMF Structural Adjustment package for most of the developing countries (if not all of them), that seek the Fund's assistance. The impact of the exchange rate devaluation on the division of agricultural output into tradables and non-tradables and on relative prices, differ depending on whether the country is a price-taker or a price-setter regarding its export prices. The output mix and the level of relative prices attained have their implications regarding the scale of trade and the extent of inflation expected when the economy reaches the equilibrium state.

To examine those effects, a geometric model will be used⁽¹⁾, which deals with an open economy, with three sectors: the non-tradables market, the tradables market, and the money market. We shall add here the assumption that agricultural output is the dominant output in the non-tradables and tradables markets, which is a common characteristic in many Third World countries.

The paper includes four parts. Part one forms the Introduction; part two provides a brief description of the model; part three applies the model to examine the currency devaluation effects on the output mix and relative prices in the price taker's countries (case A), and the price setter's countries (case B); and part four presents the concluding remarks.

⁽¹⁾ This model has been developed by the author to the World Bank, and published in Korayem (1990). However, some assumptions have been modified to be able to deal with the case of the price-setter's countries, side by side with the price-taker's countries, which is the case covered by the original model.

2. A Brief Description of the Model⁽²⁾:

The model is based on the following assumptions:

- (a) The non-tradables, n, and the importables, m, are consumed domestically; while the exportables, x, are totally exported.
- (b) The importables, defined as imports and locally produced substitutes, are produced domestically, which is the same as with the exportables and the non-tradables.
- (c) The domestic prices of the importables, Pm, are determined by the world prices, while the domestic prices of the exportables, Px, may be taken as given for the price-takers (case A in section 3 below), or may be subject to influence by country, for the price-setters (case B below). In the latter case, Px is determined by the domestic supply conditions (which determine the cost of production of x), and by foreign demand for x. The commercial policies (e.g. taxes, subsidies), and the exchange rate are taken as exogenous in cases A and B. The price of the non-tradables, Pn, is supply as well.

Taking Pm as the numeraire, Px/Pm denotes the vertical axis, and based on assumption c- depends on the international terms of trade and on the commercial policies applied for the price-takers, and on the exchange rate as well for the price-setters; while the relative price of the non-tradables, Pn/Pm, denotes the horizontal axis, and depends on the exchange rate, money supply, and the other factors affecting demand and supply conditions in the domestic market (such as real income, and capital stock).

Along any ray from the origion, Px/Pn is constant so that there is no price incentive to reallocate resources between exports and non-tradables; while along any vertical line, Pn/Pm is constant and hence there are no substitution effects in consumption.

Figures (1) and (2) represent the non-tradables and money markets. In figure (1), quadrant 1 shows the supply of non-tradables goods (Yn)⁽³⁾, as a function of the relative price of exportables (Px/Pm), given the relative price of exportables with respect to the non-tradables (Px/Pn) and the capital stock, K. The supply function of the non-tradables is:

$$Yn = Yn (Px/Pm, Px/Pn, K)$$

Yn slopes down to the right because of the competitiveness between the produc-

⁽²⁾ For more details on the derivation of the model and the assumptions underlying it, see Korayem (1990: p.2-8).

⁽³⁾ Yn includes, also, that part of the importables, which are produced domestically (i.e., the import substitutes); this is a small part, though. Yn consists mainly of the supply of non-tradables.

tion of x, which depends of Px, and the production of n, which is Yn, given K. Any change in Px/Pn or K will shift the supply function Yn.

In quadrant 2, by definition, any point on the 450 line shows equilibrium in the non-tradables market; i.e.

$$Dn = Yn$$

Quadrant 3 gives the demand curve for the non-tradables as a function of the relative price of the non-tradables (Pn/Pm), given real income (y) and real money balance (M/P). The demand for non-tradables is given by:

$$Dn = Dn (Pn/Pm, y, M/P)$$

Any change in y or M/P will shift Dn.

Quadrant 4 summarized these effects through the locus NN. Any point on NN gives equilibrium in the non-tradables market. Along NN, the following holds:

$$Dn(Pn/Pm, y, M/P) = Yn(Px/Pm, Px/Pn, K)$$

In Figure (2), quadrant 1 represents the money supply function:

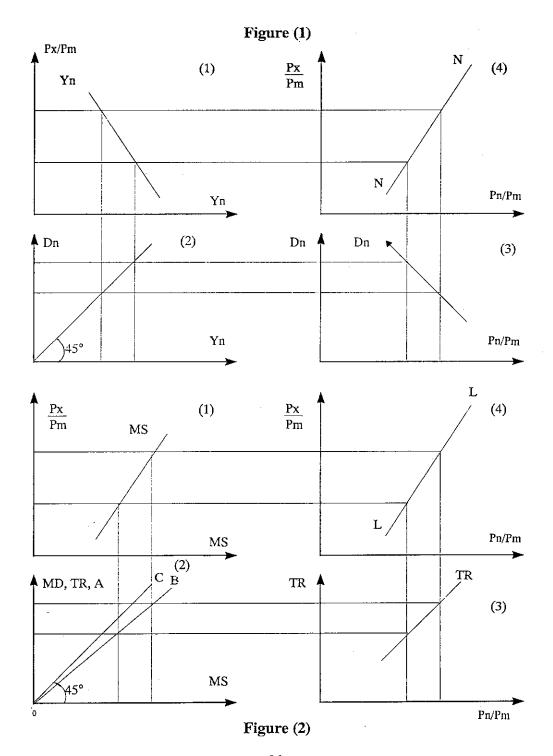
$$MS = MS (Px/Pm, e, BPC, MPM)$$

where MS is the money supply measured in domestic currency; e is the exchange rate defined as the amount of foreign currency per unit of domestic currency; BPC is the balance of payments condition, which may be in equilibrium, or in surplus, or in deficit. MPM represents monetary and fiscal policy measures that affect money supply (like interest rates, commercial banks reserve ratio, government borrowings from the banking system, etc.). It is assumed that e, BPC and MPM are given, which means that any change in one of them will shift the money supply curve, MS. The MS curve is upward sloping to the right because, given initial equilibrium in the balance of payments, and no change in e and MPM, an increase in the world prices of the exportables relative to the importables will increase the foreign exchange earnings of the country and hence will increase the money supply.

In quadrant 2, the vertical axis measures the total demand for money (MD), with the two components: the transactions demand (TR) and the asset demand (A). OC is a ray from the origin with a 45° angle and, hence, at any point on it:

$$MD = MS$$
; where $MD = TR + A$

The slope of OB represents the percentage of money demanded for transactions purposes (call it a), while the slope of COB shows the percentage of asset demand in total demand for money (call it b); i.e. a + b = 1 (no hoardings). Any point on OB shows the transactions demand for money consistent with the equilibrium in the money market, given A. Thus, at any MS level, the vertical distance between OC and OB represents the asset demand, when the money market is in equilibrium



rium; while the vertical distance between OB and the horizontal axis represents the transactions demand, when the money market is in equilibrium.

Quadrant 3 shows the transactions demand for money (TR) as a function of the relative price of the non-tradables, Pn/Pm. The transactions demand for money in an increasing function of Pn/Pm, given real income, y, and the asset demand, A; i.e. any change in y, and/or A, will shift the TR curve. The equation of the curve is:

$$TR = TR (Pn/PM, y, A)$$

Quadrant 4 shows the locus LL, which denotes values of the relative prices (Px/Pm and Pn/Pm) that give equilibrium in the money market. The equation of the locus LL is:

$$MD(Pn,PM, y, A) = MS(Px/Pm, e, BPC, MPM)$$

From Figures (1) and (2), it is clear that any point to the left of the NN locus indicates excess demand for the non-tradables, EDn, and any point to the right of NN indicates excess supply of non-tradables, ESn. Also, any point to the left of the locus LL indicates excess supply of money, ESm; while any point to the right of LL indicates excess demand for money, EDm. The intersection of the loci NN and LL indicates overall equilibrium in the economy, since equilibrium in the non-tradables and money market implies, according to Walras Law, equilibrium in the balance of payments. The relative prices, Px/Pm, at equilibrium (i.e. at A) can be derived mathematically, by solving the equations of the loci NN and LL simultaneously. Thus, point A in Figure (3) indicates overall equilibrium in the economy, while point B is a disequilibrium point indicating excess demand in the non-tradables market and excess supply in the money market, which is a common case in many developing countries, that seek the IMF assistance. Hence, when we examine the impact of the currency devaluation on the economy in the next section,

we shall assume that the country is initially at the disequilibrium point B; i.e. B will be the starting point of our analysis.

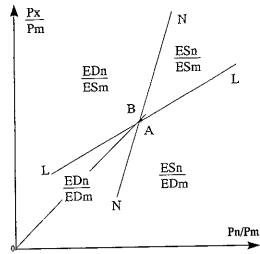


Figure (3)

3. Currency Devaluation Effects:

Case A (the price takers): The prices of exports are determined on the world market. When e falls to e1, the following effects will take place in the non-tradables market (Figure 4), and in the money market (Figure 5). Assume that the country is initially at B. The effects in the non-tradables market (Figure 4) are the following:

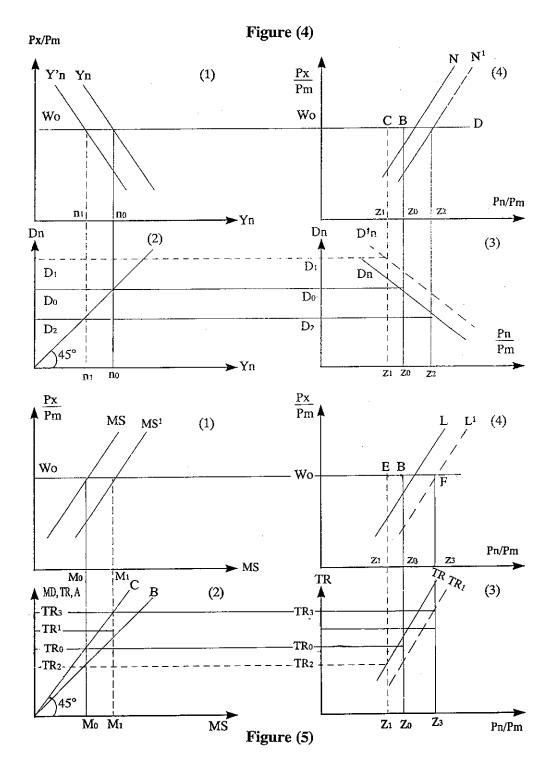
- (1) The relative price of the exportables, Px/Pm, does not change, and remains at the level wo (quadrant 1), since $\triangle e$ affects Px and Pm equally.
- (2) Px/Pn rises $\rightarrow Yn$ curve shifts to the left to Yn', indicating a shift in resources from the production of non-tradables to the exportables (quad.1), since the latter becomes relatively more profitable. The supply of the non-tradables falls from no to n1.
- (3) The money supply curve, MS, shifts to the right, to MS' (Figure 5, quad.1), indicating an increase in money supply at each level of Px/Pm, and hence money supply at wo increases from M_0 to M_1 . This is because with the price of x determined in the world market, the same amount of foreign exchange will enter the country, which will be converted into a larger amount of domestic currency because of the fall in e to e1.
- (4) The increase in money supply \rightarrow an increase in real balances, M/P⁽⁴⁾ (where P = f(Pn, Pm)), \rightarrow a shift in the demand curve Dn to the right to Dn', indicating an increase in the demand for n at each level of Pn/Pm (quad. 3)⁽⁵⁾.
- (5) When Pn rises \rightarrow Pn/Pm falls from z_0 to z_1 (where $z_1 = z_0$ (e₁/e)), quad.3. At z_1 , the demand for n expands to D_1 , which is higher than the new low supply of n at n1 ($D_1 > n_1$; quad.2). The economy thus moves to C (quad.4), indicating more excess demand in the non-tradables market.
- (6) The excess demand for the non-tradables pushes Pn up \rightarrow Pn/Pm rises. Also, the rise in Pn \rightarrow a fall in real income, $y^{(6)}$, shifting, thus, the demand curve Dn' to the left, say back to Dn⁽⁷⁾. Equilibrium in the non-tradables market will be achieved

⁽⁴⁾ Assuming that $\triangle MS > \triangle P$.

⁽⁵⁾ For simplicity, we shall assume that, initially, no change occurs in real income, y, on the basis that the increase in Pm is totally compensated for by the increase in money income due to the increase in Px. Accordingly, the impact of real income, y, on Dn curve will be neutralized. Otherwise, Dn curve would have been shifted to the right or to the left, depending on whether y has increased or decreased.

⁽⁶⁾ With the initial increase in Pm due to the fall in e, and now the increase in Pn, the general price level, P, will rise more than the rise in money income (due to the rise in Px), and hence real income. v. falls.

⁽⁷⁾ Of course, the extent of the shift of Dn' to the left may be less or more than the original shift in Dn to Dn'. This means that the new demand curve may fall to the right or to the left of Dn, and does not necessarily coincide with it. The extent of the shift depends on the income elasticity of demand for n.



when Pn/Pm rises to z_2 , the demand falls to D_2 (which is equivalent to n_1), and the exchange rate falls again from e_1 say to e_2 , where Px/Pn at $e_1 = Px/Pn$ at e_1 (i.e. $w_0/z_2 = w_0/z_1)^{(6)}$, and the economy moves to D on the locus N'N'.

In the money market (Figure 5), the following changes take place, when e falls to e_1 :

- (1) The money supply curve shifts from MS to MS' (see point 3 above); and the money supply increases from M_0 to M_1 (quad.1).
- (2) The relative price of the non-tradables, Pn/Pm, falls from z_0 to z_1 (see point 5 above). At z_1 , the transactions demand for money falls from TR_0 to TR_2 (quad.3), which is below the level of the transactions demand for money, TR_3 , that is consistent with the new money supply M1 (quad.2). Thus, the economy moves from B to E (quad.4), indicating more excess supply in the money market at the relative prices w_0 and z_1 .
- (3) The excess demand in the non-tradables market at z1, pushes Pn/Pm up. Also, the rise in Pn \rightarrow a fall in real income y (as explained in point 6 above) \rightarrow the transactions demand curve shifts downwards to TR' (quad.3). Equilibrium will be achieved in the money market, if the relative price of the non-tradables rises to z3, where the transactions demand for money increases to TR3 (quad.3), which is equivalent to the new money supply M1. The economy moves to F on the new locus L'L' in quad. 4, where equilibrium is achieved in the money market at the relative price wo and z3.

However, given the relative price of the exportables, wo, equilibrium in both the money market and the non-tradables market will be achieved, **only if** the relative price of the non-tradables that achieves equilibrium in the money market (z3), is the same as the relative price that achieves equilibrium in the non-tradables market (z2), which is not necessarily the case¹⁹. In other words, only if z3 (in Figure 5) = z2 (in Figure 4), will the loci N'N' and L'L' intersect at F (or D), since both points will coincide, and general equilibrium will be achieved in the economy, which means achieving equilibrium in the non-tradables market, money market, and hence in the balance of payments according to Walras LAW. However, general equilibrium will be achieved at a lower real income.

Case B (the price setters): The prices of exports are set by the exporting country.

⁽⁸⁾ If the exchange rate remains at e_1 , then $z_0/z_2 < w_0/z_1$ and the resources shift back from the production of exportables to the production of non-tradables, since the latter will become relatively more profitable. In this case, D will fall on a locus in between NN and N'N'.

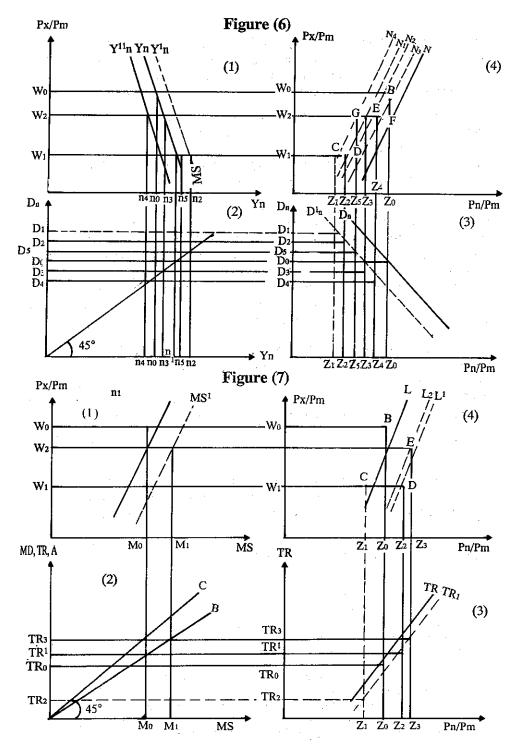
⁽⁹⁾ For example at w_0 , w_2 can be greater than z_3 , if at z_3 there is excess demand for n, while there is no incentive to increase the supply, given Px/Pn. In this case, the amount of money demanded for transactions at z_2 will be greater than the amount demanded at z_3 , and hence excess demand prevails the money market, while equilibrium exists in non-tradables market at z_2 .

In this case, devaluation will have the following effects in the non-tradables market (Figure 6) and money market (Figure 7), assuming that the initial position of the economy is at B. When e falls to e1, the following changes occur in the nontradables market in Figure 6:

- (1) Initially, there is no shift in the Yn curve (quad.1) because Px/Pn is unchanged.
- (2) Px remains as it is, while Pm rises \rightarrow Px/Pm falls from wo to w_1 (where $w_1 =$ w_0 (e₁/e)), and moving along the Yn curve, the supply of the non-tradables increases from no to n1 (quad.1), because of the increase in the production of the import substitutes as the result of the increase in Pm(10).
- (3) The rise in Pm \rightarrow increases the general price level P \rightarrow real income, y, falls \rightarrow the demand curve Dn shifts to the left to Dn', indicating a fall in demand for n at each level of Pn/Pm (quad.3).
- (4) When Pm rises \rightarrow Pn/Pm falls from z_0 to z_1 where $= z_0$ (e₁/e). At z_1 , the demand for n increases to D1 (quad.3), which is greater than the supply of the nontradables, n₁ (quad.2). Thus, the economy moves to C (quad.4), with relative prices w_1 and z_1 , indicating more excess demand in the non-tradables market.
- (5) The excess demand for n pushes Pn up. On the other hand, the fall in e to e1 reduces the price of x in foreign currency, with Px initially unchanged. With regard to the eventual production level of exportables (i.e., the eventual position of the Yn curve in quad.1), we may distinguish two cases, depending on the elasticity of foreign demand for x:
- (a) If the demand for x is highly inelastic, Px will stay almost unchanged since the increase in the demand for x will be small. Hence, Px/Pm will continue at w1. With the increase in Pn, because of the excess demand for n, Px/Pn decreases → Yn shifts to Yn', indicating the shift of resources towards the non-tradables(11). Pn/ Pm rises eventually to z2 (quad.3), where the demand for n falls to D2, which equals the supply of n at n2 (quad.2). The economy moves to D on the Locus N1 (quad.4), where equilibrium is achieved in the non-tradables market at the relative prices w_1 and z_2 .
 - (b) If the demand for x is elastic, the fall in e to e1 will lead to expansion of the

See footnote 4. (10)

This assumes that the convertability between local and foreign currencies is unconstrained at the on-going exchange rate. If this assumption does not hold, then the fall in Px/Pn does not necessarily lead to a shift in the Yn curve towards the production of n, since the acquisition of foreign currency per se may be given higher priority as 'prestige' currency, or because of rising expectations that more devaluation will take place in the future and, hence, capital gain will occur.



demand for x significantly \rightarrow Px rises \rightarrow Px/Pm rises to w2 in quad.1⁽¹²⁾. With the rise in Pn, because of the excess demand for n, we have one of three possibilities for Px/Pn, and hence for the production level of exportables, and the eventual equilibrium state in the non-tradables market. These possibilities are:

- (i) If \triangle Px = \triangle Pn, the curve Yn (in quad.1) remains as it is; the production of n decrease from n_1 to n_3 indicating an increase in the production of x. Pn/Pm rises from z_1 to z_3 eventually, where the demand for n falls to D_3 (quad.3), which is equivalent to n_3 (quad.2). In this case, equilibrium in the non-tradables market will be achieved at E on the locus N_2 , at the relative prices w_2 and z_3 (quad.4).
- (ii) If \triangle Px \geqslant \triangle Pn. If \triangle Px is greater (smaller) than \triangle Pn \rightarrow Yn curve shifts to the left (right) to Yn" (Yn')⁽¹³⁾ in quad.1, indicating a shift in resources towards the exportabls (non-tradables) \rightarrow the supply of the non-tradables decreases (increases) from n_1 to n_4 (n_5). Equilibrium in the non-tradables market will be achieved, when the relative price Pn/Pm increases from z_1 to z_4 (z_5), reducing the demand for n from D_1 to D_4 (D_5) in quad.3, which is the equivalent of n_4 (n_5) in quad.2. The economy moves, then, to F (G) on the new locus N3 (N4), where equilibrium will be achieved in the non-tradables market at the relative prices w2 and z_4 (z_5).

The extent of the increase in Px -and hence of the change in Px/Pn and Px/Pm-depends on the relative responsiveness in the demand for and supply of $x^{(14)}$. The more elastic is the demand for x, the larger will be the increase in the quantity demanded with the fall in e; and the more mobile is the movement of resources, the more responsive will be the supply increase of x to the rising demand.

In the money market, the following changes occur, when e falls to e_1 (see Figure 7):

- (1) MS curve shifts to MS_1 (quad.1). Also, the fall in real income (y), as explained in point 3 above, shifts the TR curve downward to TR_1 , indicating a decrease in the transactions demand for money at each level of Pn/Pm (quad.3).
- (2) As Px remains initially unchanged, Px/Pm falls from w_0 to w_1 , where the supply of money is M_0 , which is the same level that was prevailing at w_0 with the old exchange rate $e^{(15)}$.

⁽¹²⁾ It is assumed that w₂ is less than w₀, otherwise the impact of devaluation on increasing the demand for exports will be abolished, since the price of export in foreign currency will be increased to its original level to the foreigners, inspite of the low exchange rate at e₁.

⁽¹³⁾ It does not have to coincide with the Yn' in case (a) above, but for simplicity in the Figure drawing, we shall assume that it does.

⁽¹⁴⁾ Assuming that the increase in the domestic cost of production will affect both Px and Pn equally, and hence its impact on Px/Pn is nil.

⁽¹⁵⁾ This is because, inspite that less foreign exchange will enter the country at e₁ (because of the fall in the price of x in foreign currency), its equivalent in domestic currency will be the same as before, given the unchanged level of foreign demand for x initially.

- (3) With the fall in $e \to Pm$ rises $\to Pn/Pm$ falls to z_1 (where $z_1 = z_0$ (e₁/e)). At z_1 , the transactions demand for money is TR_2 (quad.3), which is less than TR_1 , which is the level consistent with money supply, M_0 , at equilibrium, given the asset demand for money, A (quad.2).
- (4) The economy moves initially to C (quad.4), where excess supply still prevails in the money market, at the relative prices w_1 and z_1 .
- (5) The excess demand in the non-tradables market pushes Pn up, raising, thus, Pn/Pm from z_1 . Here we have one of two outcomes, depending on the elasticity of foreign demand for x.
- (i) If foreign demand for x is completely inelastic, Px/Pm will continue at w_1 . In this case, equilibrium in the money market will be achieved, when excess demand in the non-tradables market pushes Pn to the level, where Pn/Pm reaches z_2 . The transacrion demand for money increases from TR_2 to TR_1 (quad.3), which is the equilibrium amount for the money supply M_0 (quad.2). Equilibrium in the money market will be achieved at D on the locus L_1 , with the relative prices w_1 and z_2 .
- (ii) If foreign demand for x is elastic, Px/Pm will be raised to w_2 , and the supply of money will increase to M_1 (quad.1). Equilibrium in the money market will be achieved, when Pn/Pm reaches z_3 (quad.3). TR_3 is the level consistent with M_1 at equilibrium, given A (quad.2). Thus, the economy moves to E (in quad.4), where equilibrium is achieved in the money market, at the relative prices w_2 and z_3 .

However, as mentioned before, overall equilibrium in the economy -i.e. equilibrium in both money and non-tradables markets, and hence in the balance of payments-will not be achieved unless the relative prices Px/Pm and Pn/Pm that achieve equilibrium in the money market, are the same relative prices that restore equilibrium in the non-tradables market. In other words, overall equilibrium will not be achieved unless the loci NN and LL intersect, and one equilibrium set of relative prices (Px/Pm and Pn/Pm) prevail in both non-tradables and money markets.

4. Concluding Remarks:

The overall equilibrium is attained in the price taker's country, case A (Figures 4 & 5), at D (& F), and in the price setter's country, case B (Figures 6 & 7), at D (& D), or at E (& E), or at G (& E), depending on the elasticity of demand for x, and the extent of the increase in Px as compared to Pn. Comparing the relative prices, and the output mix at the alternative equilibrium points in cases A and B, one finds the followings:

1 - The overall equilibrium point in case A (D & F) falls to the right of the initial loci NN and LL, while all the alternative equilibrium points in case B fall to the left of the loci NN and LL. This indicates that the overall equilibrium is achieved at higher relative prices for exporatbles, Px/Pm, and for non-tradables, Pn/Pm, in case A as compared to case B.

2 - In case A, the agricultural output mix at equilibrium is in favour of more exportables, vis-a-vis non-tradables since Yn curve shifts to the left to Yn' during the adjustment process; while in case B, the agricultural output of the exportables will increase during the adjustment only if the demand for x is elastic, and also, if the excess demand prevailing in the non-tradables will not be as much as to push Pn up to a level higher than Px at e_1 ; i.e. if $\triangle Pn < \triangle Px$. However, if the demand for x is elastic, but Pn is pushed up just to the level of Px or higher (due to expansionary policies, for example), the agricultural output mix at equilibrium will remain as it was before (if $\triangle Pn = \triangle Px$), or it will be changed in favour of more non-tradables vis-a-vis exportables (if $\triangle Pn > \triangle Px$).

Reveiwing the current situation of the developing countries that suffer from economic disequilibrium, one finds that many of them are price-takers on the world market with respect to agricultural exports; i.e., they fall within case A. Thus, adjustment with currency devaluation in those countries is expected to lead to the allocation of agricultural output towards more exportables and against non-tradables, but at the expense of lower real income, higher prices and more devaluation in the exchange rate. Coupling devaluation with contractionary policies will decrease the inflationary impact, but the level of prices prevailing will still be relatively higher than in the case of the price-setters (i.s., countries of case B). The final outcome of the contractionary policies will be to shift the equilibrium points to the left in cases A and B⁽¹⁶⁾.

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⁽¹⁶⁾ For an illustration of how expansionary monetary and fiscal policies affect equilibrium in the non-tradables and money markets using the model, see Korayem (1990: p.14-17).